

## Leader/Manager Preference Inventory

Which of the following is most true of your current behaviour (ie which of the two behaviors do you prefer)? For each of the ten pairs, choose either 'a' or 'b'.

- |   |                          |  |                          |
|---|--------------------------|--|--------------------------|
| 1a Concentrate on the task to get it done.        | <input type="checkbox"/> | 1b Question whether it's the right task.                                     | <input type="checkbox"/> |
| 2a Form your own opinion, then listen to others.  | <input type="checkbox"/> | 2b Listen carefully to others' opinions, then choose the one you believe in. | <input type="checkbox"/> |
| 3a Avoid or minimize risks.                       | <input type="checkbox"/> | 3b Take risks.   | <input type="checkbox"/> |
| 4a Get impatient for urgent progress.             | <input type="checkbox"/> | 4b Make steady progress towards your goal.                                   | <input type="checkbox"/> |
| 5a Concentrate more on the task.                  | <input type="checkbox"/> | 5b Concentrate more on relationships with people.                            | <input type="checkbox"/> |
| 6a Worry about what you haven't achieved.         | <input type="checkbox"/> | 6b Take pride in what you've already achieved.                               | <input type="checkbox"/> |
| 7a Keep your excitement about a task to yourself. | <input type="checkbox"/> | 7b Show your excitement about a task.  | <input type="checkbox"/> |
| 8a Create adventure.                              | <input type="checkbox"/> | 8b Create a plan you can control.  | <input type="checkbox"/> |
| 9a Keep your points of view to yourself.          | <input type="checkbox"/> | 9b Often spend time persuading people to take your point of view             | <input type="checkbox"/> |
| 10a Often surprise people.                        | <input type="checkbox"/> | 10b Rarely surprise people.  | <input type="checkbox"/> |